

ASSOCIATE MEMBER APPLICATION 2023-2024



**CONCRETE
MASONRY &
HARDSCAPES
ASSOCIATION**

Please fill out all the requested information. CMHA staff will be in contact to obtain information on additional company representatives and location(s). Annual dues are determined based on dues rates provided on page 2. All reported sales figures are completely confidential with access restricted to designated staff.

COMPANY INFORMATION

Company Name _____
Address _____
Phone _____ Website _____

OFFICIAL REPRESENTATIVE

Name _____
Title _____
Address _____
(if different than above)
Phone _____
Cell _____
Email _____

BILLING CONTACT

Name _____
Title _____
Address _____
(if different than above)
Phone _____
Cell _____
Email _____

DUES CALCULATION

GROSS SALES TO INDUSTRY (IN \$USD) _____

TOTAL DUES (see page 2 for dues rates)

\$ _____

Invoice Frequency

Annually

Quarterly

SIGNATURE

I hereby certify that the information on this application is correct, and I understand that by signing this form I have made a good-faith commitment for a minimum of one year of dues payments for the period July 1, 2023 to June 30, 2024, as an Associate member. Membership will continue indefinitely in one-year increments unless written cancellation of membership is submitted.

By signing this application, the applicant further agrees that in the event the applicant becomes a CMHA member and is subsequently terminated or suspended from membership, dissolved, liquidated, or is acquired by or merged with another entity that is not a CMHA member, the applicant shall be and remain liable to CMHA for any outstanding debts or obligations to CMHA, including, but not limited to, any unpaid membership dues and past member assessments. In the event the applicant becomes a CMHA member and is subsequently acquired by or merged with another CMHA member, the applicant shall remain liable for membership dues assessed and due through the fiscal year ending June 30.

Signature _____ **Date** _____

PAYMENT INFORMATION

Dues are payable in U.S. Dollars and are based on the dues calculated on page 2. Please note that full payment must be submitted before the application can be processed.

Amount Enclosed VISA MasterCard AMEX Check (made payable to CMHA)

Card # _____ Exp Date _____ CVV code (required for processing) _____

Signature _____ **Date** _____

*US Companies - CMHA dues are not tax deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. CMHA estimates that 2% of your dues payment is allocated to lobbying activities and is not deductible for federal income tax purposes. If in doubt, please contact your tax advisor.

Return to CMHA | 13750 Sunrise Valley Drive | Herndon, VA 20171-4662
Phone 703.713.1900 | email membership@masonryandhardscapes.org | Fax 703.713.1910
Note - When returning this form via US Mail, mark envelope "Confidential-Membership"

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Information and Instructions for Associate Member Application

Dues Rates*	
Use the following information to determine annual dues	
Annual Sales Revenue	Dues
\$20M or less	\$2,750 + \$1,250 per \$Million in sales
Over \$20M up to and including \$40M	\$27,750 + \$400 per \$Million in sales over \$20M
Over \$40M	\$35,750 + \$100 per \$Million in sales over \$40M

* All monetary values are \$USD.

Basis for Dues Calculation ▪ Associate member dues are based on the amount of revenue generated from all sales or products or services related to the manufacturing of concrete products and from the installation of such products. All sales in the U.S. and Canada are considered, but sales related to masonry construction and concrete block production in Canada are excluded if the Associate Member is also a member of the Canadian Concrete Masonry Producers Association. For those Associate Members who are associated with a parent company that also maintains a Producer membership, internal sales are excluded from reported sales revenue. Companies that are producer members and also choose to be associate members shall pay additional dues based on the table above.

Membership Qualifications ▪ Associate membership is open to suppliers of products and services to producers and installers of manufactured concrete product systems.

Membership Dues Year ▪ The CMHA dues year extends from July 1, 2023 to June 30, 2024.

Example Calculations ▪ The following examples are provided to illustrate the dues calculation procedure.

Example 1

The associate has \$8,500,000 in sales in the last fiscal year to the industry.

DUES CALCULATION EXAMPLE 1	
GROSS SALES TO INDUSTRY - \$8.5 Million USD	
TOTAL DUES ▪ $\$2,750 + (\$1,250 \times 8.5) = \$2,750 + \$10,625$	<u>\$13,375 USD</u>

Example 2

The associate has \$35,500,000 in sales in the last fiscal year to the industry.

DUES CALCULATION EXAMPLE 2	
GROSS SALES TO INDUSTRY - \$35.5 Million USD	
TOTAL DUES ▪ $\$27,750 + (\$400 \times 15.5) = \$27,750 + \$6,200$	<u>\$33,950 USD</u>